Provide quality Asset & Equipment Finance advice to your clients...

Are you looking to add both Commercial and Consumer Asset Finance to your client service offering?

Are you already offering this service to your clients but want to learn how to do it better?

Do you need to train your staff to understand how to identify New Asset Finance opportunities?

This course provides the ‘grass roots’ learning and proven ‘how to’ technical skills, delivered by an industry experienced finance broker.

Industry educator AAMC Training can provide a sound learning platform and develop your skills:

- Understanding legislation
- Identify opportunities
- Subvention strategies
- How to ‘win the deal’
- Structure an asset finance loan
- Insurance options
- Lender requirements and processes
- Accreditations and resources

All of this for less than brokerage earned on your first deal!

Competency is evidenced by completion of the ‘Test Your Knowledge’ multiple choice questionnaires, short answer questionnaire and case study.

To find out more about the program and classroom dates please visit our home page www.aamctraining.edu.au and search for ABS Equipment and Asset Finance Training in the Course Search...

Please contact AAMC Training to find out more about the program or apply online. Email: salessupport@aamctraining.edu.au Ph: (03) 9391 3643

Enrol online at www.aamctraining.edu.au today!