Provide quality Asset & Equipment Finance advice to your clients...

Are you looking to add both Commercial and Consumer Asset Finance to your client service offering? Are you already offering this service to your clients but want to learn how to do it better? Do you need to train your staff to understand how to identify New Asset Finance opportunities?

Australian Broker Services (ABS) provide the ‘grass roots’ learning and proven ‘how to’ technical skills, delivered by an industry expert and Asset finance broker!

Partnering with industry educator AAMC Training, ABS can provide a sound learning platform and develop your skills:

- Identify opportunities
- Subvention strategies
- How to ‘win the deal’
- Structure an asset finance loan
- Insurance options
- Lender requirements and processes
- Accreditations and resources

All of this for less than brokerage earnt on your first deal!

Competency is evidenced by completion of the ‘Test Your Knowledge’ multiple choice questionnaires, short answer questionnaire and case study.

**Upcoming face to face workshop dates**
- NSW — 10th and 11th September
- VIC — 21st and 22nd September

To find out more about the program please visit the following AAMC Training links:
- Development Module
- Technical Module

Please contact **AAMC Training** to find out more about the program or apply online.
Email: salessupport@aamctraining.edu.au
Ph: (03) 9391 3643

Enrol online at [www.aamctraining.edu.au](http://www.aamctraining.edu.au) today!